

CLARIFICATIONS TO BIDDING DOCUMENTS No 2**COUNTRY: Republic of Bulgaria****PROJECT: "Municipal Infrastructure Development Project"****Rehabilitation of Studena - Pernik PWTP (Supply and Installation of Equipment)****CONTRACT: MIDP-CW-ICB-5****LOAN No: 7834-BG****ANSWERS TO QUESTIONS AND CLARIFICATIONS No 1**

Question No.	Page No.	Clause No.	Question/Clarification	Answer	Amendment required (yes/no)
1		Section I Instruction to Bidders ITB 22.2	In order to prepare and submit a detailed, qualitative and reliable offer, we politely and urgently address you, based on ITB 22.2 from "Instruction to Bidders" to extend the deadline for the submission of bids with minimum of 1 (one) month.	Extension of the deadline for bids submission is not acceptable to the Employer. The deadline for submission of bids is 10/05/2019 as per Addendum No 1 to this Bidding Documents.	No
2.		Section II. Bid Data Sheet ITB 11.1	Regarding Section II. Bid Data Sheet (BDS) - C. Preparation of Bids - ITB 11.1 (j) The Bidder shall submit the following additional documents in its bid: Manufacturer Authorization forms for electric-mechanical and measurement equipment - Please clarify which equipment is considered "electric-mechanical" and for which we have to obtain Manufacturer Authorizations?	Electrical-mechanical is considered all equipment according to the technical specification which includes both electrical and mechanical processes.	No
3.		Regarding Section II. Bid	Regarding Section II. Bid Data Sheet (BDS) - C. Preparation of Bids - ITB 20.1 "In addition to the	The CD/DVD shall include: 1. One electronic copy must include all documents	No

	Data Sheet ITB 20.1	original of the bid, the number of copies is: 4 (four) hard copies and 2 (two) electronic copy on a CD/DVD: 1 (one) in pdf format and 1 (one) in Microsoft Word and/or Excel format" - which forms/documents should contain the "Microsoft Word and/or Excel" copy - there is some printed literature and enclosed documents not applicable in Word/Excel. May this copy include only the Bid forms, included in ITB?	comprising the bid scanned from the signed hard copy in pdf format. 2. One electronic copy must include all documents comprising the bid in appropriate format: - all bidding forms and schedules completed by the Bidder in Microsoft Excel or Microsoft Word in order to secure the easy work of evaluation committee in checking the prices and results; - all other documents comprising the bid - in pdf.	
4.	Section II. Bid Data Sheet ITB 20.2	Regarding Section II. Bid Data Sheet (BDS) - C. Preparation of Bids - ITB 20.2 - The written confirmation of authorization to sign on behalf of the Bidder shall consist of: notary certified Power of Attorney. In case that the signing person is the legal representative of the bidder, there is no need of notary certified Power of Attorney. Please confirm.	In case that the signing person is the legal representative of the bidder and this is proved by the company registration, there is no need of notary certified Power of Attorney.	No
5.		Regarding price schedules: - Price Schedule: Goods Manufactured Outside the Purchaser's Country, to be Imported - COLUMN 9 - Should the VAT be included? - Price Schedule: Goods Manufactured in the Purchaser's Country - COLUMN 10 - Should the VAT be included? - Price and Completion Schedule - Related Services	All prices should be presented VAT included.	No

			COLUMN 7 - Should the VAT be included?		
6.			Regarding "Letter of Bid", (e) - Should the total price include VAT or not?	The total price should be presented VAT included.	No
7.			<p>Regarding ITB 36.1 - Post qualification Requirements a) (i) Financial Capability - The Bidder must demonstrate access to, or availability of, financial resources such as liquid assets, unencumbered real assets, lines of credit, and other financial means, other than any contractual advance payments to meet:</p> <p>The following cash-flow requirement for at least the last five [5] years prior to the applications submission deadline: 1,000,000 Euro.</p> <p>This means 1,000,000 Euro in total for the past 5 years, or 1,000,000 Euro for each of the last 5 years? Will a balance sheets, showing liquid assets for the last 5 years be accepted as documentary evidence?</p>	The requirement is 1 000 000 Euro in total for the past 5 years. A balance sheet, showing liquid assets covering the requirement for 1 000 000 in total for the past 5 years will be accepted as documentary evidence.	No
8.			<p>Regarding ITB 36.1 - Post qualification Requirements a) (i) Financial Capability AND a) (ii) Experience and Technical Capacity AND (b) If Bidder is not manufacturer:</p> <p>Given that the Bidder is not manufacturer, will it be accepted if the Bidder (not the Manufacturer) the above qualifications (i) and (ii) because:</p>	<p>The question is not very clear. Employer gives the following clarification:</p> <p>If Bidder is not manufacturer:</p> <p>If a Bidder is not a manufacturer, but is offering the Goods on behalf of the Manufacturer under Manufacturer's Authorization Form (Section IV, Bidding Forms), the Manufacturer/s shall demonstrate the above qualification</p>	Yes

			<p>-if we use 5 different Manufacturers, each one of them should meet the 1,000,000 Euro cash-flow requirement</p> <p>-the Manufactures of the measurement devices, laboratory equipment, pumps, flowmeters, and valves are distinct. Each of them can provide experience only in their area of production. Some of them do not dismantle and install equipment, but only produce it. This requirement will considerably shorten the list of potential manufacturers.</p>	(iii) and the Bidder and Manufacturer/s shall demonstrate together the above qualifications (i) and (ii).	
9.		Section III. Evaluation and Qualification Criteria	Regarding ITB 36.1 – Post qualification Requirements a) (ii) Experience – will “Certificate of Acceptance of Construction Works” be considered as evidence that the contract is successfully and substantially completed?	Yes, or relevant certificate, letter of recommendation or similar has been issued for the contract for similar works, supply, dismantling and installation. A contract shall be considered similar if proving successful experience in Supply and Installation of equipment for potable water pumping station or waste water pumping station or potable water treatment plant or waste water treatment plant (Section III. Evaluation and Qualification Criteria)	No
10.			Please give us more details for the requirements of using and declaring a subcontractor in the tender offer and relevant forms that should use.	The information for subcontractor/s has to be provided by filling in the form „Bidder’s JV Members Information Form” where the “JV Member” has to be replaced by “Subcontractor” in order to be met the requirements under ITB 4.3 and ITB 4.5. The Bidder declares in the Letter of Bid the absence of circumstances according with ITB 4.3 and ITB 4.5.	No

11.			What kind of document should be submitted by the subcontractor with the offer?	See answer to question No 10.	No
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